



## **ILX GROUP PLC**

### **New contract wins**

ILX Group plc (“ILX” or “the Company”), the AIM quoted provider of e-learning software and business training to both the private and public sectors, is pleased to announce that it has been awarded three new contracts with Government and Inter-Governmental Organisations, which are expected to deliver revenues in excess of £270,000 over the life of the contracts.

ILX has won a contract to provide senior level project management training to a major Government department for a total of 100 people, for a period of three years. The anticipated value over the contract term is £150,000.

The other contracts, totalling just over £120,000, are for overseas bodies and are primarily for PRINCE2 training; one for project management in environmental protection training and the other to the Dutch arm of a leading IT and business services company providing Government services. These are both sales of e-Learning licences for the current year which are renewable on an annual basis.

#### **Ken Scott, Chief Executive, ILX Group plc, commented:**

*“These are very prestigious contracts to win and we hope will allow us to accelerate the development of this potentially important area of the market where we have already made significant inroads.*

*“During this current financial year the examination pass mark for PRINCE2 has been raised and a new PRINCE2 2009 qualification has been launched. During a period when the number of students passing PRINCE2 exams has fallen by around 12.5%, the number of students passing PRINCE2 exams with ILX has increased by 15%. This is as a result of the quality of our courseware and the speed with which we have brought PRINCE2 2009 products to market.*

*“We continue to build on this success and expect to further grow our market share of PRINCE2 examinations, which is currently over 10%.*

*“Overall, the Company continues to do well across the board, increasing market share in the UK, whilst continuing to grow internationally.”*

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## **Editors' Note**

ILX Group plc ([www.ilxgroup.com](http://www.ilxgroup.com)) is a leading provider of vocational training to the private and public sectors, delivered through e-learning, and instructor-led courses/workshops, and trades through two divisions:

1. *Best Practice* provides e-learning, instructor-led training and implementation consultancy principally to the programme and project management, IT service management and business finance markets.
2. *Banking & Finance* provides instructor-led training, workshops and related services, principally to the investment banking community.

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